



## write a pitch

From the different forms of pitching which were discussed in the video (organic pitching, elevator pitch, short-form pitch, long-form pitch and Pecha Kucha) either write a script or design a presentation in the space below. Pitches obviously need to be tailored depending on whom and why you are presenting but having a standard script/template can be useful and save time for future pitches.

Now, have a shot at presenting it. You can do this alone or in front of friends and colleagues. Practicing will make you more familiar with the content, as well as give you more self-confidence.



## final reflections

Reflect upon the last twelve sessions. Drawing particularly on your mission and vision, have a think about what you would like your social enterprise to achieve.

**where would you like to be  
in one year from now?**